

# Georg Link, Ph.D.

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## Summary

- Finance operations and system efficiency expertise with 10 years of experience establishing processes in international contexts, as evidenced by leadership positions within 2 for-profit and 4 non-profit organizations.
- Strong analytical and problem-solving skills with wide ranging expertise in building automation for financial operations, leading to creating a database-driven CRM system with PHP and MySQL to track and collect complex payments with 20% less effort.
- Strategic and visionary technology leader with an ability to coordinate systems, contractors, partners, and deadlines, resulting in increasing the average value per contract by 300% in two years.

## Work Experience

### Finance Operations and System Efficiency Experience

Gained as a Shareholder and Director of Sales at Bitergia, Administration and Marketing Assistant at the German Federal Agency of Technical Relief, President of the Oakmont Homeowners Association, and Founder and President of Anevir LLC.

- Proven ability to work independently and communicate effectively in a remote, distributed team with advanced experience in corporate open source, as evidenced by designing systems for 5 new products, including automating sales and invoicing.
- Budgeting and accounting skills with expertise in standardizing and documenting standard operating procedures, as demonstrated by establishing the record keeping and reporting for a small company of more than \$100,000+ annual revenue.
- Experience collaborating in cross-functional teams with a strong ability to align interests and achieve consensus, resulting in the growth of the CHAOSS project to more than 300 active git contributors during the last 3 years.

## Open Source Community and Customer Support Experience

Gained as Co-Founder and Governing Board Member of the CHAOSS Project at the Linux Foundation, Adjunct Professor at Brandeis University and University of Nebraska, Founder of the UNO Mozilla Student Organization, and Open Source Strategist and Director of Sales at Bitergia.

- Talented relationship manager and expertise in navigating complex procurement processes as demonstrated by helping buyers close contracts up to 500,000 USD.
- Technical communication skills with an ability to clearly document and explain multi-step processes as evidenced by managing the CHAOSS mentorship program and helping 100+ applicants navigate the process.
- Collaborative and detail-oriented team player with experience configuring and managing CHAOSS's Open Collective, resulting in transparent community finances and sustainable funding for 108+ podcast episodes and 20+ global community events.

## Education

**Ph.D.** in Information Technology. Research focus: Corporate Engagement in Open Source.

**MBA.** With a concentration in Collaboration Science.

**M.S.** in Business Information Systems. Thesis topic: Creativity in Online Collaboration.

**B.A.** in Business Administration. Focus on banking and insurance.

## Techniques, Technical Skills & Documentation

Community Building	Accounting	Technical Writing
Project Management	Consulting	Open Collective
People Management	Marketing	Office Apps
Organization Skills	Mentoring	PHP, MySQL
Business Strategy	Training	WordPress
Public Speaking	Sales	Zapier

## Affiliations, Awards & Hobbies

- Local community impact by volunteering for local non-profit organizations and groups.
- Co-founded Afrika-Link, e.V. and secured funding to address food safety and education.
- Playtesting board games and translating rules from English to German.