

GEORG J.P. LINK

Open Source Strategist

EXPERIENCE

- 2019 - now • **Director of Sales**
Bitergia
 - Defined and implemented sales processes.
 - Identified and engaged potential customers at conferences and on LinkedIn.
 - Demonstrated Bitergia products and services.
 - Contributed ideas for improvement to product and business.
- 2017 - now • **Co-Founder and Governing Board Member**
CHAOSS Project
 - Founded CHAOSS project with diverse organizational membership.
 - Organized three community events: CHAOSScon Europe and North America, tutorials, workshops.
 - Led and managed development of project health metrics in collaboration with stakeholders.
 - Coordinated participation in Google Summer of Code program.
- 2005 - now • **Open Source Participant**
OpenOffice.org, Drupal, Bugmark
 - Contributed to a variety of open source projects through technical and non-technical contributions.
 - Represented Bugmark project at conferences and conducted a usability study there.
 - Participated in Mozilla's Open Leaders 6 cohort.
- 2015 - 2019 • **Ph.D. and Graduate Assistant**
University of Nebraska at Omaha
 - Managed the design and execution of qualitative and quantitative research projects.
 - Taught four courses on Information Systems and Relational Databases.
 - Studied corporate engagement in open source and presented at 17 conferences.
- 2007 - 2018 • **Freelance Web Developer**
Self-employed
 - Developed custom web sites and applications with Drupal, Wordpress, PHP, MySQL, HTML, CSS, JS.
 - Architected and developed a custom CRM and billing system for a small utility company.
- 2008 - 2011 • **Banking Apprentice**
Bankhaus C. L. Seeliger
 - Certified by Chamber of Commerce, Braunschweig, Germany.
 - Planned change management for rollout of a digital document management system.
- consistently • **Volunteer Community Work**
 - Founded open source student organization at University of Nebraska at Omaha.
 - Served on Shelter Strike Team Coordinating Council with American Red Cross in Omaha, NE.
 - Managed public relations and administration at German Federal Agency for Technical Relief, Helmstedt.

ABOUT ME

I have worked with corporate open source projects since 2006 and deepened my engagement when co-founding the Linux Foundation CHAOSS project in 2017. As Director of Sales at Bitergia, I help companies and communities become more sustainable by providing analytics. In my spare time, I like to read fiction and go hot air ballooning.



SKILLS

- Project Management
- Organization Skills
- Conflict Mediation
- Public Speaking
- Management
- Accounting
- Consulting
- Research
- Sales
- Word/Excel/PowerPoint
- HTML/CSS/JavaScript
- SQL/MySQL/Postgres
- Windows and Linux
- Ruby on Rails
- Markdown
- LaTeX
- Java
- PHP





LANGUAGES



German English

EDUCATION

- 2019 • **Doctor of Philosophy**
Information Technology
University of Nebraska at Omaha
- 2014 • **Master of Science**
Business Informatics
TU Braunschweig
- 2013 • **MBA**
Collaboration Science concentration
University of Nebraska at Omaha
- 2011 • **Bachelor of Arts**
Business with concentration in Banking
WelfenAkademie

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